

DENHAM HUMAN RESOURCES

Position Description

COMPANY OVERVIEW

Denham Capital Management LP is a 70+ person private equity firm with offices in Boston, Houston, Jersey City (imminent), London, Perth, and Toronto. Denham currently manages a sizable portfolio of energy and commodities-related investments in oil & gas, metals and mining and power and renewable sectors.

POSITION DETAILS

POSITION TITLE: Director

AREAS OF SUPPORT: Denham Capital Sustainable Infrastructure Equity Investment Team

LOCATION: Jersey City, NJ USA

TRAVEL: ≥ 20%

Responsibilities

Responsible for originating, structuring, and managing acquisitions and company build-outs within the Sustainable Infrastructure sector. Deal lead on closed investments, including asset management responsibility. Also responsible for managing junior level team members within the group including development of their financial and structuring skills to better facilitate their roles within the deal development and closing process.

Key Responsibilities

- New Portfolio Company Investments
 - Originate, evaluate, negotiate and structure acquisitions, and management team partnering opportunities, in the Sustainable Infrastructure (e.g., renewable power, battery storage, digital infrastructure, water infrastructure, electric vehicle infrastructure)
 - Coordinate the due diligence process and negotiation for investment opportunities
 - Oversee the development of financial models for potential acquisitions
- Manage Portfolio Company Investments
 - Drive business plans, managing senior portfolio company personnel
 - Support M&A, debt recapitalizations, asset valuations, risk mitigation techniques and exit options
- Team Support
 - Provide day to day leadership and coaching to the Vice President and Associate level staff including performance management, skills development, and delegation of work.
 - Assist in developing quarterly reports of the team activities and investments to the sector Partners and the CFO
 - Participate on Boards of Directors of the investment companies
 - Work with Denham's legal, tax, accounting, and finance groups in the closing of acquisitions and the reporting of portfolio company investments

Skills

- Commercial acumen with a focus on the key steps to successful investment monetization
- 2-3 years managing direct reports, preferably global direct reports working virtually
- Strong understanding of sustainability/ESG
- Ability to structure, develop and close complex acquisitions
- Oversee the development of detailed financial models
- Oversee and integrate external and internal resources to negotiate large acquisitions

- Integration of risk management and hedging plan for physical assets
- Ability to understand regulatory schemes and government investment incentive programs, and integrate into financial models
- Ability to originate unique investment opportunities not subject to an auction process
- Must be willing to travel extensively domestically and internationally
- Professionalism and diplomacy
- Unquestionable ethics and integrity

Education

BA/BS in economics, finance or engineering required; MBA and/or JD preferred

Experience

A minimum of 7 years' experience working specifically within private equity or infrastructure funds as a business leader, business development professional or commercial leader. Director should have extensive experience in the acquisition, development, and profitable disposition of companies/assets in the Sustainable Infrastructure sector. She/he should also have a well-developed network in the sector including relationships with project developers, large corporations, law firms, investment banks and other relevant professionals.

Note, the Denham Sustainable Infrastructure team has extensive experience in global renewable power generation. Candidate ideally can complement the Denham experience base both by sector (preferably experience broader than power) and geographically (experience in American infrastructure markets).